



**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Pricelist**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through *GSA Advantage!*TM, a menu-driven database system. The INTERNET address for *GSA Advantage!*TM is <http://www.GSAAdvantage.gov>.

**Professional Services Schedule (PSS)
Federal Supply Group: PSS 00CORP**

Contract Number: GS-10F-219AA

Contract Period: July 31 2013-July 30, 2018
Pricelist as of Modification PS-0019 effective 29 September 2017

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contractor: AVNIK DEFENSE SOLUTIONS INC
7262 Governors West Drive, Suite 102
Huntsville, AL 35806

Business Size: Small Woman Owned Business

Telephone: (256) 513-5292

FAX Number: (256) 513-5293

Web Site: www.avnikdefense.com

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Contract Administration: DON PLATT



CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s):

SIN	Recovery	SIN Description
871-2	871-2RC	Concept Development and Requirements Analysis
871-3	871-3RC	System Design, Engineering and Integration
871-4	871-4RC	Test and Evaluation
871-5	871-5RC	Integrated Logistics Support
871-6	871-6RC	Acquisition and Life Cycle Management
874-1	874-1RC	Integrated Consulting Services
874-7	874-7RC	Integrated Business Program Support Services
871-501	871-501RC	Supply and Value Chain Management

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. N/A
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided: Labor Category Descriptions start on Page 7.
- 2. Maximum Order: \$1,000,000.00
- 3. Minimum Order: \$100.00
- 4. Geographic Coverage: Domestic only
- 5. Point(s) of Production (City, County, and State or Foreign Country): Same as company address
- 6. Discounts: Government net prices (discounts already deducted). List at the end of this pricelist.
- 7. Quantity Discount: At least 2% for task orders over \$150,000.00
- 8. Prompt Payment Terms: Net 30 days Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will accept over \$3,500
- 10. Foreign Items (List items by country): None
- 11a. Time of Delivery (Contractor insert number of days): As specified on the Task Order
- 11b. Expedited Delivery: Contact Contractor



- 11c. Overnight and 2-day delivery: The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor.
- 11d. Urgent Requirements: The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor.
12. FOB Points: Destination
- 13a. Ordering Address: Same as company address
- 13b. Ordering Procedures. For supplies and services, the ordering procedures, information on Blanket Purchase Agreement (BPA’s) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment Info: Same as company address
15. Warranty Provision: None
16. Export Packing Changes: N/A
17. Terms and Conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact contractor.
18. Terms and conditions of rental, maintenance, and repair: N/A
19. Terms and conditions of installation: N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A
- 20a. Terms and conditions for any other services: N/A
21. List of service and distribution points: N/A
22. List of participating dealers: N/A
23. Preventive maintenance: N/A
- 24a. Special Attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A
- 24b. Section 508 Compliance. If applicable, Section 508 compliance information on the services in this contract is available in Electronic and Information Technology (EIT) supplies and services and show where full details can be found.at (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Number (DUNS) Number: 615378796
26. Notification regarding registration in System for Award Management (SAM) database: SAM Registration Current and Complete



LABOR CATEGORIES AND HOURLY RATES

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%
 These rates also apply to the Recovery (RC) SINs

SIN(s) Awarded	Labor Category	GSA RATES				
		31 Jul 13– 29 Sep 14	30 Sep 14– 13 Sep 15	14 Sep 15– 30 Jul 16	31 Jul 16– 30 Jul 17	31 Jul 17– 30 Jul 18
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Program Manager III	N/A	\$157.14	\$160.44	\$163.81	\$167.25
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Program Manager II (formally Sr. Program Manager)	\$133.00	\$135.39	\$138.23	\$141.13	\$144.09
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Program Manager I (formally Program Manager)	\$116.25	\$118.34	\$120.83	\$123.37	\$125.96
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	SME II	N/A	\$139.94	\$142.88	\$145.88	\$148.94
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	SME I	\$125.97	\$128.24	\$130.93	\$133.68	\$136.49
871-2, 871-3, 871-4, 871-5, 871-6	Sr. Engineer/Analyst X	\$130.09	\$132.43	\$135.21	\$138.05	\$140.95
871-2, 871-3, 871-4, 871-5, 871-6	Sr. Engineer/Analyst IX	\$121.55	\$123.74	\$126.34	\$128.99	\$131.70
871-2, 871-3, 871-4, 871-5, 871-6	Sr. Engineer/Analyst VIII	\$96.07	\$97.80	\$99.86	\$101.96	\$104.10



SIN(s) Awarded	Labor Category	31 Jul 13– 29 Sep 14	30 Sep 14– 13 Sep 15	14 Sep 15– 30 Jul 16	31 Jul 16– 30 Jul 17	31 Jul 17– 30 Jul 18
871-2, 871-3, 871-4, 871-5, 871-6	Sr. Engineer/Analyst VI	\$83.42	\$84.92	\$86.70	\$88.52	\$90.38
871-2, 871-3, 871-4, 871-5, 871-6	Sr. Engineer/Analyst V	\$82.35	\$83.83	\$85.59	\$87.39	\$89.23
871-2, 871-3, 871-4, 871-5, 871-6	Engineer IV	\$81.80	\$83.27	\$85.03	\$86.82	\$88.64
871-2, 871-3, 871-4, 871-5, 871-6	Engineer III	\$80.72	\$82.17	\$83.89	\$85.65	\$87.45
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Designer II	N/A	\$109.63	\$111.93	\$114.28	\$116.68
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Designer I	N/A	\$97.79	\$99.84	\$101.94	\$104.08
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Analyst IV	N/A	\$86.76	\$88.57	\$90.43	\$92.33
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Analyst III (formally Principal Systems Analyst)	\$81.54	\$83.01	\$84.76	\$86.54	\$88.36
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Analyst II (formally Program Analyst)	\$73.63	\$74.96	\$76.53	\$78.14	\$79.78



SIN(s) Awarded	Labor Category	31 Jul 13 – 29 Sep 14	30 Sep 14– 13 Sep 15	14 Sep 15– 30 Jul 16	31 Jul 16– 30 Jul 17	31 Jul 17– 30 Jul 18
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Analyst I	N/A	\$53.09	\$54.20	\$55.34	\$56.50
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Quality Engineer	\$87.71	\$89.29	\$91.16	\$93.07	\$95.02
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Logistician III	\$91.70	\$93.35	\$95.31	\$97.31	\$99.35
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Technical/Industrial Specialist	N/A	\$67.08	\$68.48	\$69.92	\$71.39
871-2, 871-3, 871-4, 871-5, 871-6, 874-1, 874-7, 874-501	Technician**	\$41.20	\$42.04	\$42.92	\$43.82	\$44.74

Service Contract Act (SCA) Matrix

SCA Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code – Title	Wage Determination Number
Technician**	30081 – Engineering Technician I	2015-4603

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).



Labor Category Descriptions

LABOR CATEGORY	DESCRIPTION	Education	Experience
Program Manager III	<ul style="list-style-type: none"> • Knowledgeable of the program acquisition life cycle process; the Federal Acquisition Regulation (FAR), applicable agency regulations, requirements, policies, and procedures, cost and scheduling estimating, systems disciplines, engineering specifications, and commercial practices; and of overall organization, direction, and requirements of the contract efforts. • Experience in interfacing directly with the government designated representatives and supervising various task order activities is required. 	Bachelor's Degree	17 12 of which demonstrate management experience or project level management in major systems.
Program Manager II	<ul style="list-style-type: none"> • Provide administrative and technical leadership in completion of multiple contracts, including responsibility for cost, schedule, and overall performance. • Plan and procure necessary staff to achieve work completion milestones and deliverables. • Direct investigation and resolution of operational problems in conjunction with other engineering and technical personnel. • Develop detailed staffing requirements, assignments, and plans to meet customer needs. 	Bachelor's Degree	14
Program Manager I	<ul style="list-style-type: none"> • Manage substantial military design, development, integration, test and documentation operations for multiple tasks. • Organize, direct, and coordinate planning and implementation of all contract support activities. Interface with government personnel. • Formulate and review project feasibility studies, determine costs, ensure conformance to work standards. Interpret policies, purposes, and goals of the organizations for subordinates. • Manage logistics support analysis for complex military systems. • Manage systems safety studies. Identify, acquire and utilize company resources to achieve project technical objectives. 	Bachelor's Degree	10
Subject Matter Expert II	<ul style="list-style-type: none"> • Highly skilled individual who has an acknowledged specialized acquisition, logistics, and/or technological expertise in the specific functional tasks required for performance in an individual task order. • Possess unique capability or experience not available under basic labor categories set forth. 	HS/GED	20 Years in defense, industrial, or acquisition experience in the field of expertise



LABOR CATEGORY	DESCRIPTION	Education	Experience
<p align="center">Subject Matter Expert I</p>	<ul style="list-style-type: none"> • Applies a high degree of skill or knowledge of subjects that relate to and depend upon the application of engineering and scientific principles, to design, fabricate prototypes, produce, test, and install systems that operate properly, efficiently, and economically. 	<p align="center">Bachelor's Degree</p>	<p align="center">At least five years' experience in the specific discipline or functional areas of the project.</p>
<p align="center">Senior Engineer/Analyst X</p>	<ul style="list-style-type: none"> • Performs a variety of broad engineering tasks, either independently or under supervision, involving design and implementation, including personnel, hardware, software, and support facilities and equipment. Supervises a team of engineers through project completion. • Plans and performs engineering research, design, development and other assignments in conformance with design, engineering and customer specifications. • Supervises team of engineers to project completion. • Manages major technical and engineering projects of higher complexity and importance than those normally assigned to lower level engineers. • Coordinates the activities of engineers and technicians assigned to specific engineering projects. 	<p align="center">Bachelor's Degree</p>	<p align="center">18</p>
<p align="center">Senior Engineer/Analyst IX</p>	<ul style="list-style-type: none"> • Performs a variety of broad engineering tasks, either independently or under supervision, involving design and implementation, including personnel, hardware, software, and support facilities and equipment. Supervises a team of engineers through project completion. • Plans and performs engineering research, design, development and other assignments in conformance with design, engineering and customer specifications. • Supervises team of engineers to project completion. • Manages major technical and engineering projects of higher complexity and importance than those normally assigned to lower level engineers. • Coordinates the activities of engineers and technicians assigned to specific engineering projects. 	<p align="center">Bachelor's Degree</p>	<p align="center">17</p>



LABOR CATEGORY	DESCRIPTION	Education	Experience
<p align="center">Senior Engineer/ Analyst VIII</p>	<ul style="list-style-type: none"> • Performs a variety of broad engineering tasks, either independently or under supervision, involving design and implementation, including personnel, hardware, software, and support facilities and equipment. Supervises a team of engineers through project completion. • Plans and performs engineering research, design, development and other assignments in conformance with design, engineering and customer specifications. • Supervises team of engineers to project completion. • Manages major technical and engineering projects of higher complexity and importance than those normally assigned to lower level engineers. • Coordinates the activities of engineers and technicians assigned to specific engineering projects. 	<p align="center">Bachelor's Degree</p>	<p align="center">16</p>
<p align="center">Senior Engineer/ Analyst VI</p>	<ul style="list-style-type: none"> • Performs a variety of broad engineering tasks, either independently or under supervision, involving design and implementation, including personnel, hardware, software, and support facilities and equipment. Supervises a team of engineers through project completion. • Plans and performs engineering research, design, development and other assignments in conformance with design, engineering and customer specifications. • Supervises team of engineers to project completion. • Manages major technical and engineering projects of higher complexity and importance than those normally assigned to lower level engineers. • Coordinates the activities of engineers and technicians assigned to specific engineering projects. 	<p align="center">Bachelor's Degree</p>	<p align="center">14</p>
<p align="center">Senior Engineer/ Analyst V</p>	<ul style="list-style-type: none"> • Performs a variety of broad engineering tasks, either independently or under supervision, involving design and implementation, including personnel, hardware, software, and support facilities and equipment. Supervises a team of engineers through project completion. • Plans and performs engineering research, design, development and other assignments in conformance with design, engineering and customer specifications. • Supervises team of engineers to project completion. • Manages major technical and engineering projects of higher complexity and importance than those normally assigned to lower level engineers. • Coordinates the activities of engineers and technicians assigned to specific engineering projects. 	<p align="center">Bachelor's Degree</p>	<p align="center">10</p>



LABOR CATEGORY	DESCRIPTION	Education	Experience
Engineer IV	<ul style="list-style-type: none"> • Under supervision performs a variety of engineering tasks which are broad in nature, concerned with the design and implementation, including personnel, hardware, software & support facilities and/or equipment. • Plans and performs engineering research, design, and other assignments in conformance with design, engineering and customer specifications. • Performs the technical and engineering part of a major project or a project of lesser complexity and importance than those normally assigned to a higher level engineer. • Coordinates the activities of technicians assigned to specific engineering projects. • Performs other duties as assigned. 	Bachelor's Degree	8
Engineer III	<ul style="list-style-type: none"> • Under supervision performs a variety of engineering tasks which are broad in nature, concerned with the design and implementation, including personnel, hardware, software & support facilities and/or equipment. • Plans and performs engineering research, design, and other assignments in conformance with design, engineering and customer specifications. • Performs the technical and engineering part of a major project or a project of lesser complexity and importance than those normally assigned to a higher level engineer. • Coordinates the activities of technicians assigned to specific engineering projects. • Performs other duties as assigned. 	Bachelor's Degree	5
Designer II	<ul style="list-style-type: none"> • Will receive guidance from senior level designers / managers / engineers / scientists and then should be able to work independently to accomplish assigned tasks. • Requires the experience and ability to conduct the design of advanced system concepts. 	Bachelor's Degree	4
Designer I	<ul style="list-style-type: none"> • Will receive guidance from senior level designers / managers / engineers / scientists and then should be able to work independently to accomplish assigned tasks. • Requires the experience and ability to conduct the design of advanced system concepts. 	Bachelor's Degree	1



LABOR CATEGORY	DESCRIPTION	Education	Experience
Analyst IV	<ul style="list-style-type: none"> Responsible for formulation of the opinions, decisions, and the ultimate performance of the task specified in the contract/task order. Requires experience and the ability to perform detailed and complex calculations plus knowledge of practices/principles necessary to assess advanced systems concepts, assess specifications, and perform system integration. 	Bachelor's Degree	7
Analyst III	<ul style="list-style-type: none"> Provide technical management and leadership for a given project, task or subtask with overall responsibility for cost, schedule, technical and employee performance. Perform evaluations in the development, design and implementation maintenance of complex programs or systems Perform site visits and investigations, and analyze problems. 	Bachelor's Degree	6
Analyst II	<ul style="list-style-type: none"> Provide regular status reports to project leaders and customers. Make Presentations to customers and company management. Manage small tasks including technical, cost, and schedule tracking and reporting. 	Bachelor's Degree	3
Analyst I	<ul style="list-style-type: none"> Tasks will be assigned based on guidance from Senior Level Managers and / or engineers. Position must be able to work as part of a team to accomplish assigned tasks. 	Bachelor's Degree	0
Quality Engineer	<ul style="list-style-type: none"> Works in probability, reliability, maintainability, statistical analysis methods, sampling and test and evaluation techniques, data collection and familiarity with applicable regulations and standards. Specific experience must have been in the areas of government development and operational testing at both component and system level; preparation, review and analysis of failure reports, verification of corrective actions; requirement validation and their translation and trace to technical requirements and test specifications; and preparation and review of detailed test plans/procedures/reports. 	Bachelor's Degree	10
Logistician III	<ul style="list-style-type: none"> Analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their life cycles. 	Bachelor's Degree or Verifiable Training from an Appropriate Training Institution	12



LABOR CATEGORY	DESCRIPTION	Education	Experience
Technical / Industrial Specialist	<ul style="list-style-type: none"> Works to perform detailed information search, correlation, interpretation of technical data and the preparation of technical documentation. 	HS/GED	10 Must have technical/ Military Experience
Technician**	<ul style="list-style-type: none"> Works to perform detailed information search, correlation, interpretation of technical data and the preparation of technical documentation. 	Bachelor's Degree	4

** Service Contract Act

Experience Substitutions for Education

LABOR CATEGORY	Minimum Education	PPL	PhD	Masters	Bachelors	Military	High School
Program Manager III	Bachelors	17	10	13	17		22
Program Manager II	Bachelors	14	7	10	14		19
Program Manager I	Bachelors	10	3	6	10		15
Subject Matter Expert II	HS/GED	20	8	11	15		20
Subject Matter Expert I	Bachelors	5	0	1	5		10
Senior Engineer/ Analyst X	Bachelors	18	11	14	18		
Senior Engineer/ Analyst IX	Bachelors	17	10	13	17		
Senior Engineer/ Analyst VIII	Bachelors	16	9	12	16		
Senior Engineer/ Analyst VI	Bachelors	14	7	10	14		
Senior Engineer/ Analyst V	Bachelors	10	3	6	10		
Engineer IV	Bachelors	8	1	4	8		
Engineer III	Bachelors	5	0	1	5		
Designer II	Bachelors	4	0	0	4		9
Designer I	Bachelors	1	0	0	1		6
Analyst IV	Bachelors	7	0	3	7		12
Analyst III	Bachelors	6	0	2	6		11
Analyst II	Bachelors	3	0	0	3	5	8
Analyst I	Bachelors	0	0	0	0	2	5
Quality Engineer	Bachelors	10	3	6	10		15
Logistician III	Bachelors	12	5	8	12		17
Technical/Industrial Specialist	HS/GED	10	0	1	5		10
Technician**	Bachelors	4	0	0	4	6	9